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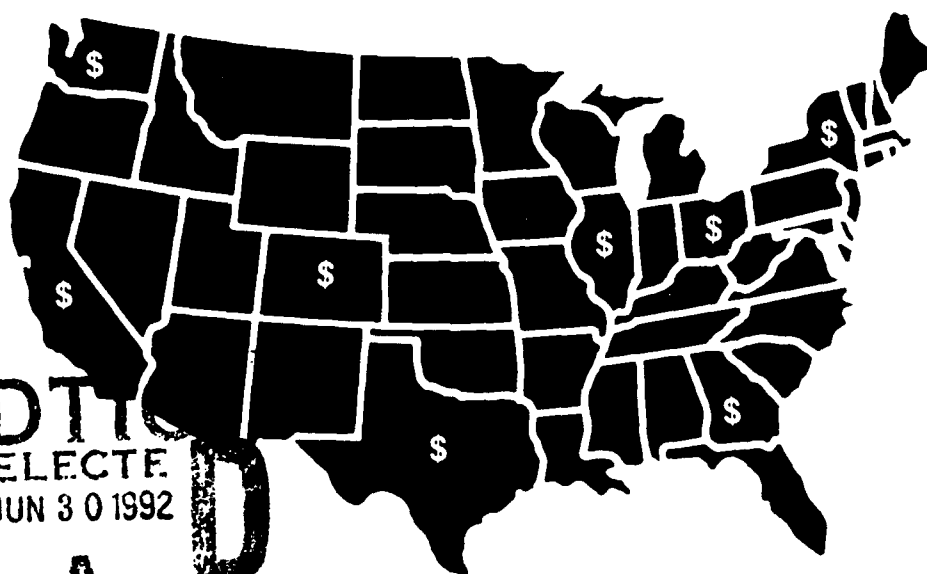
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Department of Defense

# PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1992



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# PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1992



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## FOREWORD

*Prime Contract Awards by State* is published semiannually.

This report provides information on Department of Defense procurement actions. Data are broken down into three categories:

- 1) Total U.S. Actions;
- 2) Actions Not Distributed by State; and
- 3) Total State Actions, which is further divided into separate totals for each state.

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## INTRODUCTION

*Prime Contract Awards by State* provides a wide variety of information on all Department of Defense (DoD) procurement actions. Both military and civil functions (i.e., U.S. Army Corps of Engineers--Civil Works) procurements are represented. The data are presented by state and include the net value of procurements awarded to each state as well as each state's percentage of the total for all state procurements.

The total net value of procurement actions for the first half of Fiscal Year (FY) 1992 and FY 1991 are shown for all of DoD in Table 1 and for its military components only in Table 2. These tables also provide, for comparison purposes, data for the second quarters of FY 1992 and FY 1991. The total net value of military procurement actions for the first half of FY 1992 (presented in Table 2) are displayed according to defense component in Table 3.

## NOTES ON COVERAGE

Data in this report reflect the net value of debit and credit procurement actions over \$25,000, i.e., terminations, price changes, or other downward adjustments which are deducted from a contractor's total award amount, while modifications and other positive adjustments are treated as increases. Procurement actions include definitive contracts; the obligated portions of letter contracts; and job orders, task orders, delivery orders, or any other orders against existing contracts. Contracts for research and development, services, construction, and supplies and equipment are included. Contracts awarded by DoD to other Government agencies as intragovernmental orders and foreign military sales (reimbursable sales to foreign governments) are also included.

The data base from which information for this report is collected does not include data on those parts of indefinite quantity contracts (except for petroleum products) that have not been translated into specific orders to businesses, those contracts that have not yet become mutually binding agreements between the Government and the contractor, or prime contracts awarded by other U.S. government agencies and financed with DoD funds.

As a general rule, the previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

## Totals

The United States total in the tables includes all contracts awarded for work performed in the United States. The United States as used here includes the 50 states, the District of Columbia and the outlying areas of the United States. The U.S. outlying areas include American Samoa, the Federated States of Micronesia, Guam, the Marshall Islands, Northern Mariana Islands, Palau, Puerto Rico, the U.S. Minor Outlying Islands, and the Virgin Islands of the U.S.

The subtotal "NOT DISTRIBUTED BY STATE" includes all contract actions of \$25,000 or less for performance in the United States. This subtotal also includes all contract actions, regardless of size, for performance in the U.S. outlying areas and all contract actions for performance in classified locations.

State subtotals include the net value of procurement actions over \$25,000 awarded to each state and the District of Columbia.

## Location of Contracts

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communications services have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

## HIGHLIGHTS

The total United States prime contract awards for the first half of Fiscal Year 1992 totaled \$54,130.8 million, a decrease of \$6,257.6 million or 10.4 percent less than the first half of Fiscal Year 1991. The state that showed the largest dollar amount of change was Connecticut with a decrease of \$1,705.7 million or -63.7 percent. The state with the second largest dollar amount of change was New York with a decrease of \$1,463.7 million or -41.5 percent.

Thirty-three states showed a decrease with a median of -\$75.2 million while eighteen states (including the District of Columbia) showed an increase with a median of \$107.8 million. The average change for all the states was a negative of \$113.5 million with a median of -\$21.5 million. The ten states that showed the largest amount of procurement award dollar change from the first half of FY 1992 to the first half of FY 1991 are as follows:

(AMOUNTS IN THOUSANDS OF DOLLARS)

STATE	FIRST HALF FY 1992 AMOUNT	AMOUNT OF INCREASE OR DECREASE FROM FIRST HALF FY 1991	PERCENT OF CHANGE FROM FIRST HALF FY 1991
CONNECTICUT	\$ 973,092	\$ -1,705,698	-63.7
NEW YORK	2,063,821	-1,463,741	-41.5
GEORGIA	2,185,880	1,350,865	161.8
MISSOURI	1,146,834	-1,044,417	-47.7
TEXAS	4,446,863	-1,011,897	-18.5
CALIFORNIA	11,662,866	968,526	9.1
MASSACHUSETTS	2,441,972	-723,435	-22.9
MAINE	171,466	-700,587	-80.3
OHIO	836,966	-479,546	-36.4
ILLINOIS	454,602	-371,673	-45.0

**Table 1. Net Value and Percent Distribution of DoD Procurement  
Actions, by State: First Half FY 1992, First Half FY 1991, and  
Second Quarters FY 1992 and FY 1991<sup>1,2</sup>**

(Amounts in Thousands)

STATE	FISCAL YEAR TO DATE				THREE MONTH PERIOD			
	1992 (OCT 91-MAR 92)		1991 (OCT 90-MAR 91)		FISCAL YEAR 1992 (JAN-MAR 1992)		FISCAL YEAR 1991 (JAN-MAR 1991)	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S.	\$54,130,758		\$60,338,358		\$37,062,230		\$43,370,310	
NOT DISTRIBUTED BY STATE	6,395,453		6,813,944		4,878,452		4,468,865	
STATE TOTALS	47,735,300	100.0	53,524,414	100.0	32,183,778	100.0	38,901,445	100.0
Alabama	629,899	1.3	823,953	1.5	377,869	1.2	549,846	1.4
Alaska	160,440	0.3	203,023	0.4	53,551	0.2	163,501	0.4
Arizona	580,788	1.2	495,326	0.9	418,891	1.3	385,199	1.0
Arkansas	100,719	0.2	136,447	0.3	56,923	0.2	99,159	0.3
California	11,662,866	24.4	10,694,340	20.0	7,489,208	23.3	7,888,956	20.3
Colorado	1,022,380	2.1	770,914	1.4	698,840	2.2	410,510	1.1
Connecticut	973,092	2.0	2,678,790	5.0	498,242	1.5	1,383,162	3.6
Delaware	28,550	0.1	50,040	0.1	24,012	0.1	39,624	0.1
District of Columbia	484,396	1.0	390,981	0.7	384,436	1.2	162,951	0.4
Florida	2,433,168	5.1	2,319,580	4.3	1,453,711	4.5	1,537,402	4.0
Georgia	2,185,880	4.6	835,015	1.6	1,858,953	5.8	685,997	1.8
Hawaii	229,627	0.5	356,419	0.7	147,195	0.5	229,411	0.6
Idaho	15,879	*	27,167	0.1	8,155	*	15,960	*
Illinois	454,602	1.0	826,275	1.5	310,267	1.0	615,360	1.6
Indiana	784,888	1.6	976,552	1.8	569,812	1.8	814,288	2.1
Iowa	184,676	0.4	199,630	0.4	133,945	0.4	152,869	0.4
Kansas	339,183	0.7	374,404	0.7	233,114	0.7	311,914	0.8
Kentucky	100,913	0.2	142,827	0.3	76,689	0.2	99,711	0.3
Louisiana	439,895	0.9	494,885	0.9	377,627	1.2	423,842	1.1
Maine	171,466	0.4	872,053	1.6	129,046	0.4	859,358	2.2
Maryland	1,592,692	3.3	1,860,458	3.5	1,237,782	3.8	1,215,225	3.1
Massachusetts	2,441,972	5.1	3,165,407	5.9	1,612,273	5.0	2,438,633	6.3
Michigan	513,898	1.1	499,913	0.9	419,978	1.3	425,973	1.1
Minnesota	884,754	1.9	772,106	1.4	758,604	2.4	659,449	1.7
Mississippi	1,204,726	2.5	1,101,805	2.1	223,518	0.7	1,016,240	2.6
Missouri	1,146,834	2.4	2,191,251	4.1	588,356	1.8	1,749,385	4.5
Montana	15,892	*	32,057	0.1	12,094	*	25,524	0.1
Nebraska	116,767	0.2	147,352	0.3	65,694	0.2	52,120	0.1
Nevada	122,486	0.3	91,369	0.2	91,904	0.3	54,127	0.1
New Hampshire	127,304	0.3	124,153	0.2	88,337	0.3	102,559	0.3
New Jersey	1,400,549	2.9	1,211,345	2.3	1,049,411	3.3	685,178	1.8
New Mexico	279,854	0.6	245,085	0.5	209,776	0.7	191,159	0.5
New York	2,063,821	4.3	3,527,562	6.6	1,245,974	3.9	2,356,882	6.1
North Carolina	600,832	1.3	500,474	0.9	484,557	1.5	385,384	1.0
North Dakota	56,133	0.1	64,864	0.1	51,922	0.2	52,775	0.1
Ohio	836,966	1.8	1,316,512	2.5	591,499	1.8	900,399	2.3
Oklahoma	210,270	0.4	285,460	0.5	87,128	0.3	179,769	0.5
Oregon	74,244	0.2	107,582	0.2	37,070	0.1	87,215	0.2
Pennsylvania	1,512,683	3.2	1,354,738	2.5	945,511	2.9	855,594	2.2
Rhode Island	214,444	0.4	227,387	0.4	147,973	0.5	160,175	0.4
South Carolina	244,728	0.5	546,120	1.0	169,114	0.5	443,196	1.1
South Dakota	29,757	0.1	42,059	0.1	27,286	0.1	7,157	*
Tennessee	698,737	1.5	1,050,374	2.0	580,536	1.8	619,226	1.6
Texas	4,446,863	9.3	5,458,760	10.2	3,567,838	11.1	4,685,942	12.0
Utah	188,631	0.4	415,699	0.8	107,074	0.3	309,094	0.8
Vermont	21,467	*	35,466	0.1	12,211	*	27,636	0.1
Virginia	2,757,357	5.8	2,605,697	4.9	2,037,327	6.3	1,846,011	4.7
Washington	753,918	1.6	472,268	0.9	285,441	0.9	187,027	0.5
West Virginia	16,569	*	67,658	0.1	9,597	*	64,308	0.2
Wisconsin	166,510	0.3	314,723	0.6	128,360	0.4	282,016	0.7
Wyoming	10,332	*	10,089	*	9,146	*	7,047	*

1 For clarification on the limitations and conditions of coverage, see the introduction.

2 All figures include civil functions procurement actions.

Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.

**Table 2. Net Value and Percent Distribution of DoD Military Procurement Actions, by State: First Half FY 1992, First Half FY 1991, and Second Quarters FY 1992 and FY 1991<sup>1</sup>**

(Amounts in Thousands)

STATE	FISCAL YEAR TO DATE				THREE MONTH PERIOD			
	1992 (OCT 91-MAR 92)		1991 (OCT 90-MAR 91)		FISCAL YEAR 1992 (JAN-MAR 1992)		FISCAL YEAR 1991 (JAN-MAR 1991)	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL U.S.	\$53,331,753		\$59,511,969		\$36,491,941		\$42,597,795	
NOT DISTRIBUTED BY STATE	6,287,609		6,680,782		4,807,117		4,389,677	
STATE TOTALS	47,044,145	100.0	52,831,187	100.0	31,684,824	100.0	38,208,118	100.0
Alabama	583,579	1.2	801,698	1.5	350,659	1.1	527,591	1.4
Alaska	159,801	0.3	202,389	0.4	53,159	0.2	162,867	0.4
Arizona	580,202	1.2	492,799	0.9	418,305	1.3	382,672	1.0
Arkansas	91,678	0.2	127,718	0.2	48,717	0.2	90,430	0.2
California	11,657,611	24.8	10,673,150	20.2	7,484,453	23.6	7,867,766	20.6
Colorado	1,005,995	2.1	759,352	1.4	682,580	2.2	398,948	1.0
Connecticut	970,337	2.1	2,677,031	5.1	497,516	1.6	1,381,403	3.6
Delaware	28,411	0.1	44,026	0.1	23,873	0.1	33,610	0.1
District of Columbia	481,941	1.0	371,673	0.7	382,051	1.2	143,643	0.4
Florida	2,403,506	5.1	2,298,993	4.4	1,435,452	4.5	1,516,215	4.0
Georgia	2,169,632	4.6	828,528	1.6	1,846,751	5.8	679,510	1.8
Hawaii	229,592	0.5	356,047	0.7	147,160	0.5	229,039	0.6
Idaho	13,546	*	25,810	*	7,611	*	14,603	*
Illinois	403,838	0.9	816,561	1.5	260,638	0.8	605,746	1.6
Indiana	783,808	1.7	971,642	1.8	568,732	1.8	809,378	2.1
Iowa	174,844	0.4	193,048	0.4	124,113	0.4	146,287	0.4
Kansas	336,070	0.7	371,311	0.7	230,001	0.7	308,821	0.8
Kentucky	93,089	0.2	138,504	0.3	63,197	0.2	95,388	0.2
Louisiana	385,115	0.8	377,632	0.7	338,462	1.1	306,589	0.8
Maine	171,350	0.4	871,752	1.7	128,930	0.4	859,057	2.2
Maryland	1,590,506	3.4	1,847,668	3.5	1,235,667	3.9	1,202,435	3.1
Massachusetts	2,437,251	5.2	3,160,458	6.0	1,610,687	5.1	2,433,684	6.4
Michigan	509,871	1.1	495,926	0.9	418,009	1.3	421,925	1.1
Minnesota	873,318	1.9	746,151	1.4	747,168	2.4	633,494	1.7
Mississippi	1,160,302	2.5	1,080,217	2.0	197,052	0.6	994,652	2.6
Missouri	1,135,063	2.4	2,178,075	4.1	577,011	1.8	1,736,209	4.5
Montana	15,892	*	25,902	*	12,094	*	19,369	0.1
Nebraska	113,284	0.2	145,016	0.3	62,211	0.2	49,784	0.1
Nevada	121,247	0.3	91,369	0.2	90,665	0.3	54,127	0.1
New Hampshire	123,177	0.3	123,489	0.2	86,424	0.3	101,895	0.3
New Jersey	1,362,601	2.9	1,206,847	2.3	1,011,493	3.2	680,680	1.8
New Mexico	276,600	0.6	239,676	0.5	206,624	0.7	185,750	0.5
New York	2,052,671	4.4	3,522,896	6.7	1,234,825	3.9	2,352,216	6.2
North Carolina	587,682	1.2	497,981	0.9	484,151	1.5	382,891	1.0
North Dakota	56,051	0.1	52,667	0.1	51,839	0.2	40,578	0.1
Ohio	827,564	1.8	1,307,355	2.5	582,140	1.8	891,242	2.3
Oklahoma	197,614	0.4	276,882	0.5	74,497	0.2	171,191	0.4
Oregon	37,630	0.1	59,335	0.1	26,998	0.1	38,968	0.1
Pennsylvania	1,475,114	3.1	1,329,261	2.5	922,296	2.9	820,117	2.1
Rhode Island	214,367	0.5	225,813	0.4	147,973	0.5	158,601	0.4
South Carolina	228,627	0.5	538,160	1.0	153,012	0.5	435,236	1.1
South Dakota	29,188	0.1	41,303	0.1	26,763	0.1	6,401	*
Tennessee	689,415	1.5	1,047,842	2.0	572,501	1.8	616,694	1.6
Texas	4,361,949	9.3	5,414,982	10.2	3,521,824	11.1	4,642,164	12.1
Utah	188,262	0.4	415,341	0.8	106,765	0.3	308,736	0.8
Vermont	21,467	*	35,466	0.1	12,211	*	27,636	0.1
Virginia	2,736,454	5.8	2,550,487	4.8	2,017,737	6.4	1,790,801	4.7
Washington	706,137	1.5	453,313	0.9	451,127	0.8	168,072	0.4
West Virginia	14,611	*	3,193	*	7,740	*	-157	*
Wisconsin	165,043	0.4	308,263	0.6	107,894	0.4	275,556	0.7
Wyoming	10,241	*	10,089	*	4,054	*	7,047	*

1. For clarification on the limitations and conditions of coverage, see the introduction.  
Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.

**Table 3. Net Value and Percent Distribution of DoD Military Procurement  
Actions, by State, According to Defense Component:  
First Half FY 1992 <sup>1</sup>**

(Amounts in Thousands)

STATE	TOTAL <sup>2</sup>		ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
	AMOUNT	PERCENT				
TOTAL, U.S.	\$53,331,753		\$10,558,328	\$17,197,561	\$18,118,331	\$3,260,391
NOT DISTRIBUTED BY STATE	6,287,609		964,723	1,246,784	1,646,920	766,717
STATE TOTALS	47,044,145	100.0	9,593,605	15,950,717	16,471,411	2,493,674
Alabama	583,579	1.2	329,308	58,075	126,699	54,362
Alaska	159,801	0.3	22,117	15,540	101,185	7,946
Arizona	580,202	1.2	306,275	90,959	149,071	8,758
Arkansas	91,678	0.2	25,867	868	45,175	18,720
California	11,657,611	24.8	1,109,860	4,458,601	4,984,250	101,319
Colorado	1,005,995	2.1	55,642	32,327	732,684	3,963
Connecticut	970,337	2.1	154,831	686,018	103,589	19,297
Delaware	28,411	0.1	12,377	1,531	8,756	5,676
District of Columbia	481,941	1.0	21,277	173,656	27,780	3,611
Florida	2,403,506	5.1	581,303	458,457	1,336,690	23,532
Georgia	2,169,632	4.6	114,314	96,194	1,924,857	27,751
Hawaii	229,592	0.5	59,538	68,530	59,407	36,755
Idaho	13,546	*	1,602	828	6,783	4,265
Illinois	403,838	0.9	74,730	65,332	133,119	99,993
Indiana	783,808	1.7	541,941	78,326	118,639	40,616
Iowa	174,844	0.4	80,381	16,414	65,438	12,541
Kansas	336,070	0.7	89,231	1,675	223,386	8,837
Kentucky	93,089	0.2	41,586	9,876	11,082	24,810
Louisiana	385,115	0.8	121,683	89,993	19,518	153,097
Maine	171,350	0.4	33,078	122,850	6,647	8,440
Maryland	1,590,506	3.4	282,074	770,488	406,979	24,130
Massachusetts	2,437,251	5.2	543,281	909,409	868,308	26,151
Michigan	509,871	1.1	323,850	77,180	70,818	25,149
Minnesota	873,318	1.9	482,039	314,312	34,035	21,937
Mississippi	1,160,302	2.5	113,695	948,966	65,474	31,940
Missouri	1,135,063	2.4	322,478	934,862	-143,242	17,512
Montana	15,892	*	5,169	479	10,272	-63
Nebraska	113,284	0.2	7,024	6,201	75,701	19,055
Nevada	121,247	0.3	26,734	20,138	67,222	-151
New Hampshire	123,177	0.3	29,128	55,507	35,989	2,554
New Jersey	1,362,601	2.9	337,107	518,985	322,830	166,564
New Mexico	276,600	0.6	85,133	16,245	113,123	1,596
New York	2,052,671	4.4	206,609	1,037,244	637,846	85,468
North Carolina	587,682	1.2	152,225	289,521	43,806	48,559
North Dakota	56,051	0.1	23,010	2,608	29,789	569
Ohio	827,564	1.8	126,015	76,648	482,949	85,035
Oklahoma	197,614	0.4	56,478	11,476	120,445	8,277
Oregon	37,630	0.1	18,089	9,529	5,360	4,476
Pennsylvania	1,475,114	3.1	693,191	427,861	147,102	146,479
Rhode Island	214,367	0.5	5,340	206,868	1,403	756
South Carolina	228,627	0.5	46,920	116,271	19,547	15,382
South Dakota	29,188	0.1	8,225	120	18,317	2,238
Tennessee	689,415	1.5	278,321	70,887	272,605	66,611
Texas	4,361,949	9.3	790,325	861,395	1,775,673	913,330
Utah	188,262	0.4	30,298	59,412	73,351	10,053
Vermont	21,467	*	3,380	12,470	5,259	224
Virginia	2,736,454	5.8	672,836	1,335,346	387,950	39,098
Washington	706,137	1.5	65,609	302,559	317,223	18,571
West Virginia	14,611	*	1,858	1,029	500	11,161
Wisconsin	166,043	0.4	75,458	30,653	14,712	36,601
Wyoming	10,241	*	4,767	0	5,313	124

<sup>1</sup> For clarification on the limitations and conditions of coverage, see the introduction.

<sup>2</sup> Total includes all departments shown, plus other Defense agencies.

Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.